



Vol. 82

July 2, 2003

No. 17

## From Your Commissioner...

### North Country Musical Institution Plays Final Note

Finally some sunshine and hot weather, corn jumped eight inches in one day last week—time for random notes from all over.....

The Coos County Democrat reports the sad news: after a 30-year run, the Stark Old Time Fiddlers Contest is no more. Sunday was the last time for what was a North Country rural institution, its leadership getting older and no new blood coming along to keep it going.

The competition drew fiddlers from near and far to perform on a flatbed trailer stage, and regularly attracted hundreds to sit on the grass and enjoy music representing many North American folk traditions. Money collected from admissions paid for community projects in Stark, like painting the town's covered bridge.

People are increasingly busy these days, Madeleine Croteau, a contest organizer, told the Democrat, and "we're all tired," so no more fiddlin'.

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Impatient strawberry customers were calling Diane and Chuck Souther's Concord fruit farm so often that the sound of the phone ringing in their farmstand got a mockingbird to start chiming in. Diane had set up a message on an answering machine telling how the berries were late ripening this year, but this bird seemed to be telling her to get with it and bring on the crop.

All that cool, damp weather in May and June held back strawberries across the state by up to 10 days. Last week they finally were ripening, and pickers were harvesting at a brisk pace.

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Wendy Oellers of Gilford has been named Project Learning Tree's outstanding educator of the year. She teaches Grade 2 and 3 classes at the Gilford Elementary School, and has developed innovative educational exercises on environmental subjects for both classroom and outdoor venues.

Project Learning Tree is sponsored by the American Forest Foundation to advance the study of the natural environment in the nation's schools.

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New York State is cracking down on a rising tide of imported cheeses, yogurt and other dairy foods that don't meet U.S. standards for food safety, labeling and identity. Many stores have been selling dairy products that have been imported illegally and that pose potential health risks to consumers, according to the New York Times.

These products often are featured in markets catering to ethnic populations in metropolitan neighborhoods. In Russian enclaves, for instance, people seek out familiar cheeses from the old country, and don't worry too much about lack of a nutritional label or an expired code. The state has been levying fines and is going after importers of illegal dairy products to try to stem the onslaught.

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United Cooperative Farmers (UCF) is in the process of converting its Fitchburg, MA, mill into a dedicated organic feed manufacturing facility.

UCF recently acquired a former Agway feed mill in Guilderland, NY, near Albany, which will take over the conventional feed volume that has been handled out of the Fitchburg facility and served dairy and poultry

farms in southern and southwestern New Hampshire. The UCF mill in Auburn, ME, will also help serve New Hampshire patrons.

Conversion of the Fitchburg mill includes obtaining organic certification and lining up carload-size supplies of organic corn, soy and other feed ingredients. Securing reliable bulk organic manufactured feeds has been a stumbling block for many New Hampshire farmers looking to convert to organic dairy and livestock production.

UCF's origins trace back to New Hampshire in the 1920s when Finnish farmers around New Ipswich formed a cooperative to help them get better prices for their blueberries. It later took on marketing poultry and eggs and relocated to Fitchburg to be on the railroad to service a feed mill. Today it's solely in the feed business and is expanding its sales territory into eastern New York to bolster its longtime New England base.

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Put a couple of swans on your pond if you want to drive off Canada geese, suggests one Bulletin reader.

**Steve Taylor, Commissioner**

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## **Hinsdale Farm Is Certified By American Humane's Animal Welfare Program**

Approximately eight billion animals are raised for food production each year in the United States. More than one million of these animals are receiving the industry's highest level of care as a result of American Humane's "Free Farmed" program.

Launched by the nonprofit American Humane in September 2000, Free Farmed is the first certification program to inform consumers that the specially labeled products come from humanely treated animals. Since its launch, 15 organizations have qualified for the Free Farmed certification, and more than four million Free Farmed-labeled products have been sold.

In New Hampshire, Echo Farm of Hinsdale has been certified under the program.

According to a recent Gallup Poll, a clear majority of Americans favor strict laws concerning the treatment of farm animals. The Free Farmed label gives consumers a more humane choice for meat, poultry, dairy and egg products.

"Consumers who choose Free Farmed certified food are ensuring a better life for farm animals, as well as supporting farmers who have made a choice to raise their animals in a humane environment," says American Humane's President Tim O'Brien.

Products that are Free Farmed certified are easily recognizable by the red barn logo on the Free Farmed label.

Certification is based on strict Animal Welfare Standards developed by American Humane's Scientific Committee. The detailed standards address animals' feed, environment, management, care, handling, transport and slaughter. According to the standards, animals must be free to move and express normal behavior patterns. Animals must also be free of fear and distress and be provided with appropriate shelter for comfort and rest. Animals covered under the Free Farmed program are hormone and antibiotic-free.

Founded in 1877, American Humane is the only national organization dedicated to both child and animal protection. Headquartered in Denver, with regional offices in Washington, DC, and Los Angeles, American Humane provides national leadership in the development of programs and policies, empowering child and animal protection professionals with valuable information and support resources.

Echo Farm operates with a herd of over 100 Jersey and Milking Shorthorn dairy cattle and manufactures a line of puddings that are marketed all over the Northeast.

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## **Horticulture an Important Part of N.H.'s Economy**

According to a recently conducted survey by the New England Nursery Association, New Hampshire's environmental horticulture industry contributes approximately \$438 million in gross income to the New

Hampshire economy. The industry continues to grow, showing increasing revenue, creating more jobs, contributing more in taxes and preserving more green space.

**The Green Industry:** the environmental horticulture (“green”) industry comprises wholesale nursery and greenhouse growers, retail garden centers and florists, and landscape and tree care services. There are more than 900 firms in the green industry in New Hampshire. The industry is growing significantly — more than 50 firms have joined the industry since the most recent survey was conducted in 1998. (The current survey reflects results for the year 2001.)

**Revenues:** Between 1998 and 2001, green industry income grew, from \$381 million to more than \$438 million. An estimated 650 firms in the industry saw income grow an average of 35 percent per firm.

**Jobs:** The environmental horticulture industry employs at least 12,100 people in New Hampshire, some 3,200 more than it did three years ago. An additional 5,300 are needed. Almost half (an estimated 5,700) are full-time.

**Wages:** In 2001, the industry paid an estimated \$192 million in wages, with an average of 28 percent more spent on labor by almost two-thirds of the businesses than was spent just three years ago.

**Taxes:** The green industry paid an estimated \$16 million in taxes in 2001, half of the firms paid an average of 22 percent more taxes than reported in the previous survey.

**Agricultural Land and Green Space:** More than 21,000 acres of land is owned and kept in agriculture by the environmental horticulture industry, at least 14,000 acres of which is open space.

**State & Regional Associations:** The New Hampshire Plant Grower’s Association (NHPGA) was founded in 1952 to promote ornamental horticulture in the Granite State. The NHGPA is the state’s lead association representative in The New England Nursery Association (NENA), which was founded in 1912 to support the green industry in New England. In 1998 NENA undertook the first regional survey of its kind to study the impact of the nursery industry on the New England economy. The 2001 survey is the first to track the growth of the environmental horticulture industry in New England.

For more information about the survey results, visit: <http://pss.uvm.edu/ppp/nesurvey/index.htm> contact the New England Nursery Association, 508-653-3112. Email: NensyAssn@aol.com.

For more information about the NHPGA, visit <http://www.nhplantgrowers.org> or contact the NHGPA, 225-0653. E-mail: [nhpga@totalnetnh.net](mailto:nhpga@totalnetnh.net).

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## **Imported Produce Gains Fast in U.S. Markets**

Per capita consumption of fresh fruits and vegetables in the United States increased from 254 pounds in 1980 to 328 pounds in 2000. At the same time imports of fruits and vegetables into the U.S. market have increased at an annual growth rate of 7.8 percent for fruits and 8.1 percent for vegetables between 1990 and 2000, and imports’ share of consumption went from 24 percent to 40 percent for fruits and from five percent to 11 percent for vegetables between 1980 and 1999.

In the current state of consolidation and fierce competition in the retail industry, the produce department is a major contributor to sales and profits in supermarkets.

Imported products are gaining attention because of their increasing importance in the produce department.

Imports account for 27 percent of the volume of produce currently sold by supermarkets and will increase to one-third in five years. Bananas account for half of imports’ volume but its share is expected to decrease, while shares for traditional, tropical and specialties are expected to increase in the next five years.

**--Extension News**

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## **Agricultural Exchange**

### **ANNOUNCEMENTS**

Seeking beef operation partner, I provide 500+ acre facility & building, you provide animals & plan, serious inquiries w/cash flow only.—ALTON, 875-7401.

Manure removed, field & brush mowing, land cleaning, trees & stumps removed, horse arena's built, etc.—BEDFORD, 472-3343.

Summer camps, horse boarding, lessons, training, sales, leasing & more, indoor arena, outdoor arena, unlimited trails, daily turnout, grass paddocks, easy access to Rt. 93.—CONCORD, 226-1032.

Boarding, 12x12, matted stalls, outdoor arena, mi. of trails, turnout in grass paddocks, lessons, camps & activities.—DOVER, 749-8969.

### **WANTED**

Someone to shear my sheep, you keep wool.—CANTERBURY, 783-5924.

Stall mats; horse rnd. pen.—CONCORD, 226-1032.

Compl. starter for mid '70 walk-behind Gravely w/7 hp Kohler eng.; 2 acre winter rye field that I would like to have hayed, you keep the hay; 20 t. hyd. woodsplitter, towable, if poss.—NORTHWOOD, 942-5702, gunmandan50@aol.com.

One hundred bales of mulch hay, willing to pay \$1/bale.—PLAISTOW, 382-5322.

Lightweight livestock trailer.—SOMERSWORTH, 692-3069.

Grindstone, foot-powered; corn sheller, hand crank.—TAMWORTH, 323-2392.

### **CATTLE**

Heifer calf, 4-5 mos., \$350/trade for steer calf of same value.—ALTON, 875-5242.

Holstein heifers, \$900/up.—BOSCAWEN, 796-2519, eves.

Qual. reg. polled Hereford cows/calves, \$1,250/up; bull, \$1,000/bro.—CANAAN, 523- 7868/7721, after 8:30 pm.

Two polled Hereford cows, approx. 8 yrs., \$1,200.—E. WAKEFIELD, 522-8419.

Scotch Highland: cow; heifer, \$400/ea.—MILTON, 652-9766.

Pr. steers: 1 Swiss; 1 Swiss/Holstein X, 4,000 lbs., \$3,500.—PITTSFIELD, 435-8821.

Reg. Dexter: bull, 5 yrs.; heifer, 8 yrs., both halter broke & gentle, \$1,200.—WEARE, 529-3561.

### **WORK HORSES**

Pr. Belgian geld. horses, 7-8 yrs., 1,800 lbs./ea., \$5,000/ea./bro.—CHESTER, 553-0067.

Reg. Haflinger filly, 2 yrs., some training & excel. disp., gd. w/children, \$1,200/bo.—  
MOULTONBOROUGH, 476-5255.

Pr. reg. Haflinger gelds., both 6 yrs., trained together to drive, \$6,000/pr. firm w/harness.—SWANZEY, 357-2658.

### **SWINE**

Piglets, ready to go, \$65; proven boar, \$100; bred sow, \$200.—BETHLEHEM, 869-5474.

P.b. Duroc sow, 1 yr., \$200.—SOMERSWORTH, 692-3069.

### **SHEEP**

Two Dorset X ram lambs, 3 mos., \$100.—ALTON, 875-5242.

Jacob ram lambs, 3 mos., 2 horns, nice markings, friendly, \$75.—CANAAN, 523-9991.

Navajo-Churro lambs & yrlings., ewes & rams avail., white, black, brown & badger colors, \$100-\$250.—CLAREMONT, 475-3065.

Two reg. Hampshire ewes, 2 yrs., \$300/pr.—SWANZEY, 357-2658.

### **LLAMAS & ALPACAS**

Llamas: 2 reg. females, 1 excel. mother, easy to handle, \$1,800; dark brown daughter, 3 yrs., \$1,200; reg. geld., brown & white, \$200.—ALTON, 875-5456.

### **GOATS**

Nubian wethers, 30-100+ lbs., \$75-\$150.—CANAAN, 523-9991.

ADGA reg. grade Nubian twin does, disbudded, bottle raised, lightly spotted color, b. 3/19, \$125/ea.—DANBURY, 768-3329.

Baby goats, Alpine/Nubian X, buck & doe, \$50/ea.—DEERFIELD, 463-5781.

Reg. Angora buck, yrling., white, proven breeder, nice fiber qual. & confirmation, gentle, disp., UTD, \$225.—DEERFIELD, 463-7237.

Reg. Angora goats, white & naturally colored, kids, yrlings. & mature stock, exceptional fiber producers, \$100/up.—NEW IPSWICH, 878-2183.

### **RABBITS**

Two med. sized rabbits, male & female, black & brown w/outside cage, \$50/bo.—NEW IPSWICH, 878-4435, eves.

### **POULTRY**

Ringneck pheasant chicks, \$2.50/ea.—CROYDON, 863-3913.

Gray Call male duck, \$5.—ROCHESTER, 332-8133.

Muscovy ducklings, \$5/ea.—SOMERSWORTH, 692-3069.

### **HAY & BEDDING**

Mulch hay, tight square bales, \$1.50/bale.—ALSTEAD, 835-6509.

Hay, \$2.50/bale in the field.—BARNSTEAD, 435-6130.

'02 hay, 2nd cut, \$2.85/bale.—CHESTER, 887-2357.

Bagged shavings, 3.4 cu. ft., \$3/bag.—CONCORD, 226-1032.

Three hundred bales mulch hay, \$1/bale, \$150/all.—GREENFIELD, 547-2920.

Bales 3,000 virgin rye straw, \$4/bale less for larger lots.—HINSDALE, 336-7783.

Bagged shavings, 3.25 cu. ft., \$3.50/bag.—LOCHMERE, 524-3371.

Excel. qual. hay from fert. fields, \$3/bale.—PITTSFIELD, 435-9385.

Mulch hay, \$1.50/bale; extra hvy. bales, \$2.50; stock/mulch hay, \$1.50.—ROCHESTER, 332-8133.

Top qual. grass mix, \$3/bale off wagons.—SANBORNTON, 286-4069.

'03 cut mixed grasses, \$3/bale at barn.—STRAFFORD, 664-5521.

### **CORDWOOD & LUMBER**

Shed full of used cleaned wood & beams, \$400.—ALTON, 776-4503.

Dry softwood stickings, 1x1, free.—BARNSTEAD, 435-7415.

Barn boards, vari. l., w. & t., beams & barn to be removed, \$100/up.—BRIDGEWATER, 744-8288.

Cut firewood: some split & seasoned, \$150/cord; not split & seasoned, \$100/cord, you pu.—NEW BOSTON, 487-2077.

Green firewood, \$130/cord; dry, \$180/cord, del. avail.—NOTTINGHAM, 679-5895.

### **BEEES, HONEY & EQUIPMENT**

Beehives & woodenware, \$2/up.—BARNSTEAD, 435-7415.

### **LOAM, MANURE & FERTILIZER**

Horse manure, free, you load.—LOCHMERE, 524-3371.

Horse manure, free, you pu.—NEW BOSTON, 487-2077.

### **FARM EQUIPMENT**

MF 135 tractor, \$3,000/bo.—ALLENSTOWN, 736-8646.

Ford 800 w/6' snow bucket, wgt., tire chains, 12 volt., runs gd., \$3,800.—BELMONT, 524-4726.

JD 336: baler, v.g. cond., \$3,000; w/kicker, v.g. cond., \$4,500; '90 F700, diesel, flatbed, \$3,750; JD 3 btm. plow, self reset, excel. cond., \$950; 6' scraper blade, v.g. cond., \$400; Ford drag harrows, \$300; JD drop spreader, v.g. cond., \$400; 3 pth fert. spreader, \$100; 14' flat deck hay wagon, v.g. cond., \$400; 4' pull type bush hog, \$800.—BRADFORD, 938-2241.

'97 Kubota L3600, Sims cab, loader w/ATI coupler, 2 buckets, forks, brush hog & york rake, 1,000 hours, \$15,000.—BRIDGEWATER, 744-8288.

'52 Farmall Super A w/1 pth, plow & harrow, \$2,000; Kodiak 4' medium duty tow behind bush hog, \$1,100.—DANBURY, 768-9806.

JD 1010, w/wfe, 36 hp, w/7' 5 sickle bar mower, \$3,500.—DOVER, 742-3506.

Gravely attaches: 42" rotary broom, \$300; 30" reel lawn mower, \$75; Ford 9N access: 7" w. flat pulley & gearbox, 4-3/8" holes, 4-1/8" spacing, \$75; over-running pto shaft coupler, 1-1/8" shaft, \$40; parts manual for all Ford tractors, '53-'64, \$40.—DUBLIN, 924-7468.

Bull rake, \$100; 1 horse: plow, \$250; cult., \$50.—GOFFSTOWN, 497-2269.

Farmall H manure bucket, \$100/bo; Ford trip-over plows, \$100/bo; MH Mustang tractor & bucket, 3 pth for parts, \$300/bo; AC WD for parts, \$150/bo.—GREENFIELD, 547-3330, after 6 pm.

York 8' rake, \$300; JD 25A flail mower, \$850.—HOLLIS, 465-2314.

'48 Ford 8N, restored, \$3,000; loader for Massey Pacer/Pony, \$250; belly mower for Massey Pacer/Pony loader for Farmall H/M, \$300; JD 32B pull type sprayer, 8-row boom, \$500.—HOLLIS, 465-3412.

Post hole auger, 9" w., 51" l., fits Bobcat & most skid steers, will hang plumb on uneven terrain, \$2,650.—MANCHESTER, 624-0617.

Pequea hay wagon, 8 t. running gear, steel sides, \$2,000; NH: 268 baler w/thrower, \$2,000; 56 hay rake, \$750; Fahr 4 head tedder, \$500; Hesston 1050 disc mower-cond., 9', \$1,000; Ford 6000 Commander row crop tractor, 90+hp, new tires, radiator, nds. work, \$3,500.—NASHUA, 883-4592, eves.

JD 510 w/bucket, new front tires, v.g. cond., \$4,800/bo.—NEW HAMPTON, 744-9407.

Jet trencher backhoe for Oliver OC46 crawler tractor, \$2,000.—NEWTON, 382-5649.

Loader from Oliver 550, fully hyd., v.g. cond., w/pump, no welds., will fit others, \$1,250; Gravely L w/parts machine, rotary mower, rotary plow, reel mower, \$425; turf tires, 8.5x24, v.g. cond., \$150.—NORTHWOOD, 942-8014.

'63 JD 3010, nds. work, \$3,000; Kvennerland 3 btm. plow, \$1,500; NH 890 EN2 Snapper head, fit 890/900 chopper, incl. re-cutter screens, \$1,200; WIC bedding chopper, 7.5 hp, incl. paper grate, \$600; Gehl 7210 mixer wagon, parts only, \$1,000.—PIERMONT, 272-9132.

Timber Jack 230 cable skidder w/Cummins eng. & flotation tires, \$7,900; Ford baler w/Wisc. eng., \$600; Kuhn GF452 17' tedder, \$1,600; Woods 5' 3 ph bush hog, \$350; 3 ph 2 row cult., \$125; Case 3 ph sickle mower, nds. Pitman arm, \$75; .—RAYMOND, 895-3550.

Hay moisture tester & liquid preservative applicator for baler, \$300; woodsplitter, runs off tractor, hyd., \$275; wooden whl. wagon, approx. 6'x16', \$400.—SANBORTON, 286-4069.

Small ground driven Dearborn 20-7 5022 manure spreader, \$500/bo.—W. SWANZEY, 352-8059.

'58 Oliver Super 55 gas tractor, 6 spd., w/pull behind sickle mower, \$3,700; '47 MH Pony w/sickle bar, plow & cordwood cutter, always indoors, \$4,000.—WILMOT FLAT, 526-4449.

### MISCELLANEOUS

Sears 5 hp gas powered air comp., \$300/bo; 2 lowbed trailers w/ramps, \$900/ea.—ALLENSTOWN, 736-8646.

Justrite 25300 pesticide storage cabinet, 30 gal. cap., 1 shelf 14"x39", dual vents, unit is 44"h., 21" deep, 45"w., \$300.—ANDOVER, 735-5036.

Chatillion hanging 20 lb. produce scale, just cert., \$100.—BARNSTEAD, 435-7415.

Gooseneck 24' cattle trailer, \$1,500.—BRADFORD, 938-2241.

Bearcat 3" chipper/shredder, has 8 hp Honda motor, excel. cond., \$750; MS 101 wet saw, excel. cond., \$425.—BRIDGEWATER, 744-8288.

Ross port. saw mill, 20' rail, 5 hp Honda motor, \$2,250.—CONTOOCOOK, 746-6158.

Belsaw 12" planer/jointer w/5 hp elec., 220 volt, singl. phase, \$500.—CONWAY, 447- 5045.

Cement mixer, 1 bag, \$125.—GOFFSTOWN, 497-2269.

Asst. nursery containers, free.—LOCHMERE, 524-3371.

Craftsman 358 chain saw, 15" blade, \$75.—MANCHESTER, 624-0617.

Livestock 16' trailer, gd. cond., \$1,750/bo.—NORTHWOOD, 942-5223, after 5 pm.

Fairbanks platform scale, 1,000 lb. cap., excel. cond., always kept inside, \$200/bo; homemade lowbed for tractor trailer, dual axle, 10:00x15 tires, Beaver Tail back, \$400/bo.—NORTHWOOD, 942-5420.

Flower-veg. cart on rubber tires w/roof, \$1,200; 2 door veg. cooler, gd. cond., \$1,200.—PELHAM, 635-7879.

Dbl. 6 2" galv. parlor, front indexing rail, entrance & exit gates, never installed, \$10,000; Demco sprayer, trailer type, 300 gal., excel. cond., \$1,500.—PIERMONT, 272-9132.

Woodsplitter, 24", 3 ph, \$350; cement mixer w/elec. motor, \$125.—RAYMOND, 895-3550.

Lane sawmill, Cat D318 power unit, 52" blade, 45' track, \$3,000.—SEABROOK, 926-5618.

Exhaust fan, 30", 2 spd., gd. cond., 120 volt, 5.6A, 4,800 cfm, set in 5.5" wood frame, no louvers, incl. wall control switch, \$45.—TUFTONBORO, 569-6711, lv. msg.

### **PLEASURE HORSES**

Flashy friendly Miniature colt, b. 4/10, \$1,500.—CTR. BARNSTEAD, 269-1043.

Welsh pony, 10 yrs., 12h, sorrel, flaxen mane & tail, gd. w/children, West. saddle & bridle, \$1,500.—CHARLESTOWN, 826-5865.

TB bay mare, 7 yrs., 16.1h, vy. well trained, dressage, jumps, great on trails, nice horse, \$6,500/bo; Warmblood/Hannovarian/Oldenburg X filly, 16.1h, strong, bold, great movement & confirmation, sweet, willing, \$6,000/bo.—CONCORD, 226-1032.

QH/Standardbred X bay geld., 16 yrs., 15h, perfect for beg./exp. rider, vy. kind, gentle, safe on trails, comes w/all tack, \$2,500.—PELHAM, 234-3484.

Beautiful driving horse, 19 yrs., 14h, trail rides, sound & healthy, great confirmation, energetic, excel. barn manners, \$700.—SANBORTON, 528-5120.

Reg. QH geld., 8 yrs., chestnut & black beauty, ridden & shown, nds. work, \$1,500/bo.—SWANZEY, 357-2658.

### **PLEASURE HORSE EQUIPMENT**

Youth size Pessoa saddle, 14", excel. cond., close contact pony, jumping saddle, comes w/safety stirrups, \$550.—DURHAM, 859-6106.

'89 Trail-Et w/dressing room, alum., X-w., X-t., \$3,500; '84 Kingston TB trailer, \$1,500; '03 S&S, 14x7 w/full dressing room, \$5,000.—GREENLAND, 431-9312.

D-ring draft harness w/brass, bridle & hames, gd. cond., \$600.—HEBRON, 744-9558.

Two horse trailer, manger style, new frame, floor & mats, rusty fenders, looks gd., \$500.—LYDEBOROUGH, 654-9644.

Antique 1 horse sleigh, gd. cond., \$800/bo.—MERRIMACK, 424-7144.

Australian 16" E/W saddle, \$375/bo.—NEW IPSWICH, 878-4435, eves.

Two whl. horse cart, wooden shafts, wire whls., fits lrg. horse/small draft, \$250; pony/mini harness, compl., \$100.—TEMPLE, 878-2743.

Horse drawn hay wagon, \$800; Amish draft horse riding bridle w/6" bit, \$50; 15-1/2" stubbed West. saddle, \$135.—WALPOLE, 756-4348.

### **TRUCKS & TRUCK PARTS**

'85 Chevy 7000 cab & chassis, 8.2 liter Detroit diesel, 25,000 GVW, runs excel., \$2,500/trade.—BARNSTEAD, 435-7415.

S.W.B. truck body, 1 t. all steel, diamond plate rack, excel. cond., \$550.—BELMONT, 524-4813.

'91 Int. 4900, 33k, GVW, custom dump body, air to rear, Reese pth, mint cond., \$15,000.—BRIDGEWATER, 744-8288.

'91 F150 Lariat, ext. cab, 302, auto., 4x4, rack, nds. trans., gd. work truck, body in gd. cond., \$1,200/bo.—CANDIA, 483-0353.

'87 Ford F250 pu, V8, gas, auto., \$200/bo.—CHESTER, 887-6613.

'70 Autocar sngl. axle dump, 11.00x24, rubber, new dump body truck look, \$15,500.—DUBLIN, 563-8067.

Three truck tires, 1000R-20, mounted on rims, 60% tread, gd. cond., \$100.—MANCHESTER, 624-0617.

'75 Int. 2070A, 671 Detroit, 10 spd., 18' dump body, \$5,000.—PIERMONT, 272-9132.

'79 rebuilt F100, 2wd, 4 spd. trans., strong 351 eng., \$1,000/bro.—WEARE, 529-2452.

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## **2003 Fairs Schedule**

North Haverhill Fair-July 24-27

Stratham Fair-July 24-27

Cheshire Fair-July 29-August 3

Cornish Fair-August 15-17

Belknap County Fair-August 17-18

Lancaster Fair-August 27-September 1

Hopkinton State Fair-August 28-September 1

Hillsboro County Agricultural Fair-September 5-7

Rochester Fair-September 12-21

Deerfield Fair-September 25-28

Sandwich Fair-October 11-13

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## **Porter-Gilman Barn Preservation Book Wins National Honor**

Selected from 65 entries nationwide, the book *Preserving Old Barns: Preventing the Loss of a Valuable Resource* has won first place in the 2003 National Association of County Agricultural Agents Communications Contest. John Porter co-authored the book with retired UNH Extension agricultural engineer Francis Gilman.

*Preserving Old Barns* emerged as part of a statewide collaborative initiated by the State Legislature in 1999 to preserve old agricultural buildings. Partners include the NH Historic Agricultural Structures Advisory Committee, the NH Division of Historical Resources, the NH Preservation Alliance and other agricultural, conservation-and-economic development organizations.

The book presents old barns as precious historic cultural resources, tracing the history of various barn types and how their features mirrored changing technology, agricultural practices and government regulation of the dairy industry.

One chapter offers detailed, profusely-illustrated and easy-to-follow instructions that provide readers with practical how-to information about techniques, materials, safety precautions and other details involved with barn rehabilitation and repair. The authors follow with brief, meaty chapters on building maintenance and a list of hundreds of additional resources.

The combination of an elegant design and layout by Salisbury artist Karen Holman; pen and ink drawings by Martha Kierstead; and more than 75 photographs of barns and barn features taken by Porter and Gilman attracts the eye and expands the scope of information provided by the text.

The first 4,000-copy printing has nearly sold out, and Porter has begun negotiations with several publishers for a second edition. "Bookstore managers tell me the book fills a real need," he says. "At their suggestion, we're looking for someone who can handle national distribution.."

Porter says of the book project, "For me, it's been an exciting little spin-off to my career. It's introduced me into new circles I've never been involved with before—historical societies, preservation groups, museum people.

"I think we've increased awareness about the need to preserve old barns. People in the historic preservation field have told me this collaboration among Extension, legislators, preservationists, farmers and so many other groups is unique."



The attention generated by the book has generated requests for public talks, TV and radio appearances. Between them, Porter says he and Gilman give three or four presentations a month.

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## **Push Early Breeding**

Approximately 50 percent of the profit per lactation is generated in the first 100 days of lactation. During this period the return per feed dollar is unusually 3:1 in contrast to late lactation when it is approximately 1:1.

A goal of the reproductive management program should be to have the cow spend as much of life in the early phase of lactation as possible. Thus, it is critical that the reproductive management program focus on getting a large percent of the cows pregnant quickly so that the majority of the cows will spend a sufficient proportion of their lives in early lactation.

**--Extension News**

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## **The Telltale Signs of a Person Raised on a Farm**

Sherlock Holmes, the world famous fictional detective, is renowned for his remarkable powers of observation and deduction. Few readers realize that this ability to piece together seemingly random clues into an iron-clad case is the result of author Sir Arthur Conan Doyle's training as a physician.

He was taught to use every possible detail about his patient, both observed and deduced, to make an accurate diagnosis.

These same powers can be used to tell if someone you have just met grew up on a farm. Many farm-raised youth will, upon maturation, try to shed the airs of a 'country kid.'

Fortunately, no matter how much they try to become sophisticated and citified, farm kids will always betray their rural upbringing with a series of clues, detectable only by the most observant.

Anyone who vigorously wipes his or her feet on the mat, then enters your house through the back door was undoubtedly raised on a farm.

Likewise, those who know what all those logos on caps actually stand for or have compulsion to hoard used baler twine probably grew up on a farm.

Your suspect was raised on a farm, if they say things like, "You don't need to buy a new hose. Just wrap the hole with duct tape and it will last a long time," or, "Oh, that's all right, a few spatters of mud on my new khakis won't hurt anything."

Other clues that reveal a person's rural upbringing may be something as simple as where they park their car. Sometimes visitors to my farm leave their cars in the middle of the yard, as if the place were as devoid of activity as an abandoned rail yard.

Any farm-raised person knows that the average farm yard witnesses a continuous flow of people, tractors, trucks and assorted animals, so it is important to park as far out of the way as possible and never in front of the milkhouse.

How someone manages time is another clue to a person's early training. An obvious sign of one's coming from a farm family is how fast they eat. A person who can consume a bountiful, slave-over, home-cooked, lip-smacking good meal in less than six minutes, including dessert, probably came from a large farm family.

If someone gets edgy around chore time or feels guilty about taking time off during good weather, they may just be the product of a farm background.

But the best way to determine if your suspect came from a farm is to observe intently the anguished look on their face when you mention the joys and virtues of such jobs as walking through the brambles in the 20 acre pasture in search of a newborn calf or loading baled hay on a blistering hot day or picking rock any time.

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## Valuable Bumblebees

Honeybees in recent years have come under heavy stress due to debilitating parasites and other health problems, with consequent declines in numbers of managed hives. Wild honeybee swarms that used to augment domesticated colonies have virtually disappeared from much of the New England landscape, further diminishing the supply of bees to pollinate crops.

The situation would be much worse were it not for the bumblebee, the lumbering yellow-and-black insect common throughout the region. Bumblebees are very effective pollinators and provide the margin between success and failure for many fruit and vegetable crops.

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## WHOLESALE EGGS

### Boston Market averages for 6/25-7/1

Brown Shelled Eggs: Jumbo, 1.48; Extra Large, 1.23; Large, 1.18; Medium, .85; Small, .53. White Shelled Eggs: Jumbo, 1.08; Extra Large, .98; Large, .97; Medium, .79; Small, .52.

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## Retail Grain Prices (PER 50 LBS.) CASH & CARRY

	RANGE	AVG.
Dairy Pellets 16%	4.87-5.97	5.57
Dairy Pellets 20%	6.32-6.60	6.44
Coarse Dairy		
Ration 16%	6.01-7.19	6.76
Ration 20%	6.62-7.23	6.93
Ration 14%	6.94-7.00	6.97
Cornmeal	5.76-6.38	6.16
Calf Starter	7.94-8.36	8.15
Poultry		
Chick Starter Mash	7.49-8.38	7.94
Grower Mash	6.73-7.86	7.30
Layer Mash	6.41-7.79	6.92
Scratch Feed	4.94-7.13	6.36
Horse Feed	7.11-8.99	8.05
Hog Grower Mash	5.82-6.99	6.41
Whole Corn	5.16-6.39	5.73

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## BULK GRAIN PRICES (PER TON)

Prices listed for bulk grain are FOB mill in six-ton lots. Hauling charges, volume discounts and other considerations will affect the net price charged for products when delivered to the farm.

	RANGE	AVG.
Dairy Pellets 16%	159.00-173.00	163.67
Dairy Pellets 20%	169.00-184.60	174.54
Dairy Pellets 24%	184.00-185.00	184.50
High Energy Dairy Pellets 16%	145.00-190.20	162.00
High Energy Dairy Pellets 20%	152.00-193.80	178.27
Complete Chick Starter	206.00-272.20	239.10
Complete Grower Mash	183.00-223.00	203.00
Complete Layer Mash 16%	196.00-219.00	207.50
Complete Turkey Grower 20%	228.00-249.40	238.70
Whole Corn	187.00	187.00

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## NORTHAMPTON COOPERATIVE AUCTION

Whately, MA, July 1, 2003

On the hoof, per hundredweight.

	Low	High
Calves		
45-60 lbs.	6.00	46.00
61-75 lbs.	25.00	48.00
76-90 lbs.	30.00	59.00
91-105 lbs.	30.00	60.00
106 lbs. & Up	52.00	62.00
Farm Calves	60.00	170.00
Starter Calves	67.00	67.00
Feeders	30.00	86.00
Heifers	48.00	48.00
Steers (Oxen)	41.25	45.00
Bulls	38.00	38.00
Rep. Heifers	800.00	820.00
Sows	19.00	21.00
Hogs	14.00	45.00
Boars	2.00	2.00
Feeder Pigs	27.00	110.00
Beef		
Canners	20.00	46.00
Cutters	48.00	54.50
Utility	55.00	58.25
Lambs	50.00	125.00
Goats	11.00	145.00
Sheep	10.00	38.00

Rabbits	.50	5.75
Hay	1.30	2.00
Mulch	.10	1.10
Total animals	330	
Consignors	112	
Buyers	89	

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**FLAME LIVESTOCK AUCTION**  
**Littleton, MA, July 1, 2003**  
**On the hoof, per hundredweight.**

	Low	High
Beef		
Canners	28	44
Cutters	42	52
Utility	50	54
Bulls	45	58
Steers	50	54
Heifers	45	52
Calves		
Growers	75	100
Heifer	105	200
Veal	45	55
Hogs		
Sows	22	30
Lambs	75	115
Sheep	20	42
Goats	15	140

Total Head: Steer: 8; Cows: 171; Bulls: 24; Heifers: 23; Calves: 213; Sheep: 77; Goats: 98; Hogs: 30; Misc.: 3

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**NH Retail Produce**

CT Valley-N. Country

Merrimack Valley-Seacoast

**FLOWERS & SPECIALTY ITEMS**

Canterbury Bells, bunch	6.00
Cut Flowers, bunch	5.95
Delphiniums, stem	1.00-2.00
Fox Gloves	5/5.00
Mixed Bouquet, ea.	4.00-7.00
Peony, bunch	6.00
Stem	1.00
Sweet William, bunch	5.00

**FRUITS**

Strawberries, qt.	3.75-4.50
PYO, lb.	1.30-1.50

PYO, qt.		2.00
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### HERBS

Basil, bunch	1.39	1.39
Chives, bunch		1.00
Cilantro, bunch	.99	1.39
Dill, bunch	.99	1.39
Mint, bunch		1.00
Oregano, bunch		1.00
Parsley, bunch		1.00
Pineapple, bunch		1.00
Rosemary, bunch		1.00
Sage, bunch		1.00

### VEGETABLES

Beets, lb.,	2.99	
Beet Greens, lb		2.29
Broccoli, lb.		1.59
Cucumber, ea.		.79
Lettuce, head		
Bibb	1.39	
Buttercrunch		1.25
Green Iceberg		1.25
Green Leaf	1.39	1.25
Red Leaf	1.39	1.25
Green Salad bowl	1.39	
Red Salad bowl	1.39	
Mesclun, bag	6.95	3.89
Peas, Green, lb.		2.89
Radishes, bunch	1.39	1.29
Rhubarb, lb.	1.89	1.25
Spinach, lb.	2.79	2.59
Squash, lb.		
Pattypan		1.59
Summer		1.59
Zucchini		1.59
Swiss Chard, lb.	2.99	
Tomatoes, lb.	2.69	

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### Ag Calendar

**July 5:** Farm Tour & Potluck Supper, Nesenkeag Farm, LITCHFIELD, 3 p.m. Contact 224-5022, nofanh@innevi.com for more info.

**July 12:** Full Moon Hayride at Stonewall Farm, KEENE, 9-10 p.m. Contact 357-7278 for more info.

**July 16:** Outcome Based on Business Planning Workshop: From Concept to Paper to Practice, The Blake House, Keene State College, KEENE, 11 a.m.-1 p.m. Contact 358-2602 for more info.

**July 16:** Legal Structures Workshop, The Blake House, Keene State College, KEENE, 11 a.m.-1 p.m. Contact 358-2602 for more info.

**July 19:** Beginning Work Horse Seminar at Stonewall Farm, KEENE, 10 a.m.-3 p.m. Contact 357-7278 for more info.

**July 26:** A Taste of Persian Cooking at Stonewall Farm, KEENE, 6-8 p.m. Contact 357-7278 for more info.

**July 26:** Learn About Small Animals at Stonewall Farm, KEENE, 3-4 p.m. Contact 357-7278 for more info.

**Aug. 1-10:** Old Home Week, FREEDOM. Contact 539-6323 for more info.

**Aug. 7:** Garden Paths & Brick Walkways, Urban Forestry Center, PORTSMOUTH, 7-9 p.m. Contact 431-6774 for more info.

**Aug. 14:** Tree Identification Walk, Shieling Forest, PETERBOROUGH, 6-8 p.m. Contact 431-6774 for more info.